

JULY 2008



PEACE OF MIND

TIME TO PLAN THIS YEAR'S TRAVEL

With all we've had going on this year, we can't believe it's already time to make plans for next year's travel season.

Not only has our team expanded with the addition of new brokers and admin staff, we've also opened a second office in **Winnipeg, Manitoba**. Lori has moved to the new office even though it was difficult to leave her Calgary clients behind. She knows, however, they are in good hands with Shirley and the girls who remain in the Calgary office. Lori is delighted to serve our eastern clients from the new Winnipeg location. Even though we now have two offices, please feel free to contact the Snowbird Medi-Quote broker of your choice. We are pleased to assist you regardless of our location.

As your travel insurance brokers, our goal has always been to provide you with quality travel insurance at a good price while providing exceptional service. We believe obtaining travel insurance shouldn't be difficult, and should not delay you or your travel plans.

As independent travel insurance brokers, we continue to offer the following benefits:

- Access to numerous quality travel insurance programs at fair prices. It only takes one call to have all your pre-existing conditions covered.
- Travel insurance expertise that ensures the program you buy is the best one for your needs. We make sure you get the best value for your money and the most suitable coverage for your specific situation.

- Our No-Risk-No-Questions-Asked money back guarantee if you cancel your coverage prior to the effective date of your policy FOR ANY REASON.
- Early Return Refunds if you come home from your trip sooner than planned (subject to some conditions).

Our plans offer coverage for single trip, multi-trip annual plans and top-ups on other insurer's plans. **PLUS**, many of our annual plans include coverage for unlimited travel within Canada.

Enclosed with this newsletter is information on the plan that we have pre-selected for you based on your past needs. If you complete the form and return it to our office, we will review your application and compare your plan with other products we have available to ensure you have the **BEST** coverage and rates according to your travel needs. Please call us if your situation has changed since your last purchase, if you have questions, would like a quote, or if you require assistance completing the form.

Our team remains committed to work together to assist you with all your travel insurance needs this season and we look forward to hearing from you. So don't delay, **beat the rush to lock in current rates without paying a penny until the deadline by calling us today**. We wish you safe and happy travels again this year and thank you for your continued trust and support.

 *Lori, Shirley*

and The Team at Snowbird Medi-Quote

DON'T MISS OUR EARLY BIRD PRICING

This year, our suppliers are offering **EARLY BIRD PRICING** until various dates in August. If the Medi-Select plan is the best plan for you, your deadline will be August 8th. The Southern Exposure deadline will be August 22nd.

Other programs also have deadlines, so please call us as soon as possible for details, or better yet, sign up for our email newsletter

by logging on to our website at www.mediquote.ca, and we will remind you by email before your deadline. Remember, if you purchase your insurance before the Early Bird deadline, you can lock in current rates for this year's trip before they go up. **We will even go a step further by allowing you to lock in your rate now without having to make ANY PAYMENT until just before rates going up.**

CALL 1-800-661-3098, OR LOCALLY @ 403-259-2969 IN CALGARY OR @ 204-947-9210 IN WINNIPEG FOR A QUOTE OR TO LOCK IN YOUR RATES TODAY!!!

IN OTHER NEWS...

- Did you notice our **NEW** logo? The look is new, but we are still the same ole' Snowbird Medi-Quote.
- Snowbird Medi-Quote is **NOT** a part of the Canadian Snowbird Association. They are based out of Toronto only and are not related to us in any way.
- We have redesigned our website. Visit us a www.mediquote.ca. There is still a 'Request for Quote' section for you and your friends, as well as a spot to add your email address to sign up for our new email newsletter.
- We have a toll-free fax number and an email address so you can get those medical forms back to us more easily. Fax to **1-877-259-2918** or email info@mediquote.ca.
- You can now book your insurance in person at our Calgary office AS WELL AS our NEW Winnipeg office.

DID YOU KNOW?

While you were vacationing this past winter, Snowbird Medi-Quote invested in some new system technology to help us to provide better service and be more efficient. Our new system allows for secure online quoting with full client relationship management capabilities. We look forward to putting this new tool to good use.

YUMA 08

Thanks to all of our clients who came to the Arizona Marketplace in Yuma to meet us back in February. It was great to see the faces of clients we have known only by name for several years. It was also nice to meet some potential new clients and we look forward to seeing you all back in Yuma next year. PLUS...for 2009, we are planning to extend our trip by one week to include a stop in the Phoenix area. Watch for more information coming in our new email newsletter, which you can sign up for on our website. We hope to see you down there.



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REFER-A-FRIEND CONTEST

Congratulations to our 2007–2008 Grand Prize winner, Mr. D. Conley of Chestermere, Alberta. Please see our website for a complete listing of our past monthly winners. Congratulations to all of them. The contest was a huge success again this year, so we will be holding it over for another. **Our Grand Prize this year is accommodation for 2 at a condo resort in Phoenix, Arizona.** So please continue to refer your friends for a chance for you, and them, to win.

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