



### Independent Travel Insurance Brokers

We still offer the same benefits of being independent travel insurance brokers, which include:

- Access to numerous quality travel insurance programs at fair prices. We cover all sorts of pre-existing conditions.
- Our travel insurance expertise to ensure the program you buy is the best one for your needs. Our job is to make sure you have the best value for your money while providing the most suitable coverage for your specific situation.
- We offer a No-Risk-No-Questions-Asked money back guarantee if you cancel your coverage prior to the effective date of your policy FOR ANY REASON.
- Early Return Refunds if you return home from your trip early subject to some conditions.

### YUMA 2007

Thanks to all of our clients who came to the Arizona Marketplace in Yuma to meet us back in February. It was great to put faces to names of client we have known only by name for several years. It was also nice to meet some new potential clients and we look forward to seeing you all back in Yuma next year. For 2008, we are planning February 14 - 17th and 21 - 25th at the AZ Marketplace. We hope to see you then.

### REFER-A-FRIEND CONTEST

Congratulations to our 2006 - 2007 Grand Prize winner, Mr. R. Schmitt of Calgary, Alberta. Please see our website for a complete listing of our past monthly winners. The contest was such a great success, we will be holding it over for another year...**Our Grand Prize again this year, is a trip for two anywhere in North America where Air Canada flies...**So please continue to refer your friends for a chance for both of you to win.

EXTRAS

Your friends can request information from us over the internet at our website [www.mediquote.ca](http://www.mediquote.ca).

We have a toll-free fax number so you can get those medical forms back to us easier...1-877-259-2918.

If you normally book your insurance in person at our Calgary office, we now have a dedicated parking stall for "SNOWBIRD MEDIQUOTE CLIENTS". So please watch for it!!

## ONE SEASON GOES BY, ANOTHER IS ALMOST UPON US

It truly is hard to believe another year has come and gone, and now it's time to begin preparation for next year's travels.

As your travel insurance brokers, our goal in serving you this past year, as always, was to provide you with quality travel insurance at a good price and to provide it to you with exceptional service. We believe obtaining your travel insurance shouldn't be difficult, and should not delay you or your travel plans.

**This year our suppliers are offering EARLY BIRD PRICING until August 15th.** This means if you purchase your insurance before this date, you can lock in last year's rates for this year's trip. We will even go one step further in that we will not take ANY PAYMENT until just before rates go up, so you can lock in now, and pay nothing until just before rates go up.

Our plans offer coverage for single trip, multi-trip annual plans, top-ups on other insurer's plans ...**PLUS**...many of our annual plans include coverage for unlimited travel within Canada.

Enclosed in this package is information on the plan that we have pre-selected for you based on your past needs. If you complete the form and return it to our office, your application will be reviewed and compared with other products we have available to ensure you have the **BEST** coverage and rates according to your travel needs. Please be sure to call us if your situation has changed since your last purchase, if you have questions or would like a quote, or if you require assistance completing the forms.

This year we have some new faces at Snowbird Medi-Quote. Nina has been with us for a while and has been training to assist Lori and Shirley as a broker to improve our service and our call-back time. Debra is new as support staff, and Diana is back again this summer to support us too. Together, we are ready to assist you with all your travel insurance needs this season and look forward to hearing from you.

So don't delay. **Call now to lock in last year's rates without paying a penny until August.** We again wish you safe and happy travels this year. We thank you for your continued support.

*Lori, Shirley and  
The Team at Snowbird Medi-Quote*

### Did you know?

Did you know that it is a very important requirement of your policy, no matter which program you purchase, that you are able to provide proof of your departure date if you have a claim?

This is something that all insurance companies require during the claims adjudication process. Acceptable proof are boarding passes when flying, receipts for purchases made by credit card, passport stamps among others. Don't let your failure to provide this delay or deny your claim. Ask us or see our website under the TIPS section for more details.

While it is difficult to discuss all possible eventualities of a claim at the time you purchase a policy, we encourage you to call us if you have a claim and have questions about your claim. We aren't made aware of claims by the companies we represent due to the privacy act, so if we don't hear feedback from you about your claim problem, we won't know.

**CALL 1-800-661-3098 for a quote or to lock in your rates today!!!**