

SUMMER 2009



PEACE OF MIND

**WE DON'T JUST SELL YOU TRAVEL INSURANCE,
WE HELP YOU BUY TRAVEL INSURANCE!**

More and more snowbirds are finding out about what Snowbird Medi-Quote has to offer as a leading provider of travel insurance to Canadians. We have been providing travel insurance to Canadians since 1992!!!

As your travel insurance brokers, our goal is to provide you with quality travel insurance at a good price and with exceptional service. This remains our number 1 priority.

If you contacted us in the past year to get a quote, we have enclosed in this package information on the plan which we have pre-selected for you based on your past travel medical health scenario. You may complete the form and return it to our office for processing. Once received, your application will be

reviewed and compared with other products we have available to ensure you have the **BEST** coverage and rates according to your travel needs. Please be sure to call us if your medical situation has changed since your last purchase, if you have questions, would like a quote, or if you require assistance completing the forms.

Our team remains committed to work together to assist you with all your travel insurance needs this season and we look forward to hearing from you, so don't delay. **Beat the rush to lock in current rates without paying a penny until the deadline by calling us today.** We wish you safe and happy travels again this year and we thank you for your continued trust and support.

 *Lori, Shirley
and The Team at Snowbird Medi-Quote*

REFER-A-FRIEND CONTEST

We are still giving away prizes when you refer your friends for a quote. Please remind your friends to tell us who referred them so that both you and they can be entered into our draw. See our website for details on past winners and this year's prizes.

"EARLY BIRD" SPECIALS

July and August is Early Bird season, which means that there are price specials that are available for a limited time. Each year it becomes more and more difficult to nail down deadlines with travel insurance companies for their special **EARLY BIRD PRICING**. Depending on the plan that is right for you, there will be various deadlines, and even those various deadlines have been moving targets in the past few years!!! The best way to ensure that our clients have access to the latest information on Early Bird pricing is to send up-to-the-minute information via our email newsletter. Learn how to subscribe to our newsletter on the reverse of this page.

At this time, we believe that the Early Bird deadline for most products will be **August 30th**, however, if that changes we can advise you by way of email newsletter so you don't miss the boat! Make sure

you have subscribed to our newsletter by following the directions below.

We strive to ensure that as many of our clients as possible can get in on the special rates, so please call us before the Early Bird deadline so we can lock in your rates before they go up for this year's trip. **We will even go one step further . . . Call us early, avoid the rush, and we will not take ANY PAYMENT until just before rates go up, so you can lock in at your convenience, and pay nothing until just before rates go up.**



CALL 1-800-661-3098, OR LOCALLY @ 403-259-2969 IN CALGARY OR @ 204-947-9210 IN WINNIPEG FOR A QUOTE OR TO LOCK IN YOUR RATES TODAY!!!

THE BENEFITS OF USING A TRAVEL INSURANCE BROKER

Why should you and your snowbird friends deal with Snowbird Medi-Quote for your travel insurance needs? We still offer the same benefits of being independent travel insurance brokers, which include:

- **Access to numerous quality travel insurance programs at fair prices.** We also have some new programs this year... One call is all you need to get the best option available to you and to ensure all your pre-existing conditions are covered.
- **The internet offers information; we offer knowledge and expertise** to ensure the program you buy is the best one for your needs. Our job is to make sure you have the best value for your money while providing the most suitable coverage for your specific situation.

- **We maintain your health information in our database** and so all you need to do is update us annually with any changes to your health. This ensures you are appropriately covered for your particular medical conditions.
- **We offer a No-Risk-No-Questions-Asked money back guarantee** should you need to cancel your coverage prior to the effective date of your policy **FOR ANY REASON.**
- **Early Return Refunds are available** if you return home from your trip early and have unused days left on your coverage (subject to some conditions).

Our plans offer coverage for single trip, multi-trip annual plans, top-ups on other insurer's plans... **PLUS**... many of our annual plans include coverage for unlimited travel within Canada.

DID YOU ALSO KNOW?

- Snowbird Medi-Quote is **NOT** a part of the Canadian Snowbird Association, which is based out of Toronto only, and is a totally separate entity from us.
- Look us up online at **www.mediquote.ca**. We have a 'Request for Quote' page on our website where you can submit your information and we will get back to you with the plan we believe is best for you
- You can book your insurance in person at our Calgary office or at our Winnipeg office. Call us for an appointment!!

Sign up for our email newsletter for up to the minute information on:

- how to get the best rates available
- information about our 2010 Arizona trip
- other important information you won't want to miss out on **AS IT HAPPENS!!**

Simply include your email address and return the bottom portion to us along with your application for insurance. Or you can visit our website at **www.mediquote.ca** and click on 'The Medi-Quote Newsletter... Click here to subscribe'.

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Email address: _____

- Yes, I wish to subscribe to your email newsletter for up to the minute information!!!

ARIZONA 09

Thanks to all of our clients who came to the Mesa Marketplace to meet us in February. Unforeseen circumstances did not allow us to make it to Yuma this year. It is always great to meet potential clients and put faces to names of current clients we meet on our trips to the flea market every year. Make plans to drop by next year... See what thank you gifts we give to our clients who make the effort to come see us. We hope to see you down there.



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CALL TOLL FREE: 1-800-661-3098
INFO@MEDIQUOTE.CA
www.mediquote.ca

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